

Australian Pony Stud Book Society Inc.

Profit & Loss

July 2009 through June 2010

	This Year	Previous 18 Mths
Income		
Membership Income		
NSW	\$36,045	\$91,222
VIC	\$59,442	\$124,725
QLD	\$17,488	\$39,973
WA	\$12,780	\$23,561
SA	\$6,920	\$18,210
TAS	\$3,040	\$4,580
ACT	\$240	\$1,230
NT	\$160	\$0
Associate	\$390	\$1,050
Pro Rata	\$1,520	\$4,240
Rejoining Fees	\$2,144	\$3,287
Total Membership Income	\$140,169	\$312,078
Advertising - Journal	\$3,261	\$4,047
Member Services		
Animal ID (DNA/Bloodtyping)	\$3,205	\$1,050
Foal Recordings: Colt 0-6mths	\$0	\$3,515
Foal Recordings: Colt 6-12mths	\$6,752	\$5,640
Foal Recordings: Colt 12-24mth	\$631	\$1,438
Foal Recordings: Filly 0-6mths	\$0	\$560
Foal Recordings: Filly 6-12mth	\$0	\$220
Mare Regn: Birth 0-12mths	\$11,375	\$19,405
Mare Regn: Birth 12-24mths	\$1,140	\$3,685
Mare Regn: Foal Recd. 0-4yrs	\$890	\$2,124
Mare Regn: Foal Recd. 4-4.5yrs	\$550	\$475
Mare Regn: Foal Recd. 5+yrs	\$700	\$1,100
Riding Pony Mare	\$1,260	\$1,640
Stallion Regn: Foal Rec. 2-4yr	\$9,266	\$14,250
Stallion Regn: Foal Rc 4-4.5yr	\$176	\$2,276
Stallion Regn: Foal Rec. 5+yrs	\$545	\$1,013
Riding Pony Stallion	\$0	\$120
Gelding Regn: Birth 0-12mths	\$1,657	\$2,959
Gelding Regn: Birth 12-24mths	\$440	\$1,810
Gelding Regn: Foal Rc Any Age	\$1,949	\$6,032
Riding Pony Gelding	\$570	\$530
Reciprocal Rights: Geldings	\$1,159	\$1,284
Reciprocal Rights: Mares	\$3,240	\$2,766
Reciprocal Rights: Colt&Filly	\$258	\$647
Reciprocal Rights: Stallions	\$3,110	\$1,900
Service Certificates 10's	\$77	\$123
Service Certificates 25's	\$320	\$440
Total Member Services	\$49,270	\$77,001
Stud Book Sales	\$420	\$5,370
Transfers	\$18,201	\$29,639
Leases	\$1,890	\$3,353
Lease Terminations	\$382	\$381
Duplicate Registration Certs	\$1,255	\$1,060
Prefix	\$1,927	\$2,535
Brand	\$1,017	\$1,531
Postage	\$0	\$312

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Profit & Loss

July 2009 through June 2010

	This Year	Previous 18 Mths
Income (continued)		
Late Penalty Fees Collected	\$120	\$491
Late Membership Fees	\$416	\$692
Cheque Return Fees	\$60	\$440
Fast Track Fee	\$200	\$100
Functions	\$21	\$335
Part Bred Income		
Part Bred Regs: Mares	\$3,132	\$4,034
Part Bred Regs: Geldings	\$1,976	\$3,476
Donations	\$0	\$1,200
Interest Income	\$4,687	\$8,356
Total Income	\$228,403	\$456,431
Cost Of Sales		
Cost of Stud Books Sold	\$305	\$7,614
Total Cost Of Sales	\$305	\$7,614
Gross Profit	\$228,099	\$448,817
Expenses		
Accounting & Audit Fees	\$1,600	\$1,669
Bank Fees	\$1,803	\$3,007
Administration Services	\$108,817	\$129,880
Advertising	\$1,132	\$2,921
Accommodation Expense	\$2,418	\$2,408
Travel Expense	\$6,544	\$7,090
DNA/Bloodtyping Tests	\$6,475	\$8,427
Federal Journal Expense	\$12,330	\$8,550
Function Expenses	\$373	\$223
Depreciation Expense	\$374	\$1,050
Dues & Subscriptions	\$5,650	\$1,500
Sponsorship/Donations	\$550	\$0
Insurance	\$11,984	\$11,877
Legal Fees	\$13,860	\$71
Web Site Expenses	\$80	\$6,118
Postage	\$5,044	\$17,020
Stationery Supplies	\$5,846	\$11,692
Trophies & Awards	\$277	\$980
Telephone & Fax	\$628	\$2,347
Computer Expenses	\$1,737	\$2,515
State Branch Rebates		
NSW	\$16,541	\$37,916
VIC	\$28,815	\$65,190
TAS	\$1,440	\$2,284
QLD	\$8,939	\$19,824
SA	\$3,240	\$9,200
WA	\$5,843	\$11,992
NT	\$36	\$0
Total State Branch Rebates	\$64,854	\$146,405
Total Expenses	\$252,375	\$365,751
Net Profit/(Loss)	(\$24,276)	\$83,065